

# Hargreaves Services plc



#### Presentation team





#### Gordon Banham, Chief Executive Officer

- Joined the Group in 2001 and subsequently appointed as CEO
  - Led management buyout in 2004 and the Company's flotation on the London Stock Exchange and has since guided a series of major acquisitions for the Company



#### Stephen Craigen, Chief Financial Officer

- Joined the Board in 2023
  - Chartered accountant, with over 20 years experience in finance, having trained at PwC, joined the business in 2013 and subsequently appointed to the Board in 2023



#### Simon Hicks, Chief Operating Officer

- Joined the Group in 2025
  - Simon has over 35 years experience in the Energy, Utility, Waste Management and Infrastructure sectors, holding senior leadership positions notably as CEO of Evero Energy, Regional Managing Director of Altrad Services, and Projects Director at Bilfinger

## Group Strategy





- Organic growth supporting long term sustainable dividend
- •Focus on contract wins in areas of core competence





- Realisation of renewable assets
- Reduction of capital employed from c. £80m to c. £20m



- Maximise cash repatriation
- •DK adapting to market conditions

### FY25 Highlights



#### 01 **SERVICES**

- Services revenue up by 20% and net margin now 6.5%
- New contract wins including:
  - Yorkshire Water, Northumbria Water and M Group
  - Thalia and Enfinium contract supporting energy recovery
  - Increased Prescence at Sizewell C Nuclear Power Station.

3% **DPS UPBT** 37.0p £17.6m (FY'24: (FY'24: 36.0p) £16.9m)

4%

02 LAND

- 10 acre Blindwells plot sale to Avant Homes for proceeds of £9.25m
- 7 acre Blindwells plot sale to Places for People delivering revenue of £4.55m
- Renewable energy land asset portfolio independently valued at £27m-£29m

**EBITDA** £33.7m (FY'24: £26.1m)

Cash £23.3m (FY'24: £22.7m)

**1**3%

**1**29%

**HRMS** 03

- Trading stable despite challenging German marketplace
- DK improvement following positive movements in solid fuels pricing and renegotiated gate fees

### Hargreaves Services plc - ESG



- "Net Zero reviewed May 2025
- Phased reduction to zero carbon by 2050



" Achieved Gold Supply Chain Sustainability School " 174,000+ trees planted on Hargreaves' land Enabling renewable clean energy

All Services businesses are supporting UK

Circular Economy through materials

collection, transfer, and reuse/recycling

Achieved PAS2080, demonstrating

carbon reduction in the built



environment







### Hargreaves Services plc – outlook





### Hargreaves Services plc - Investment Case



